

Precision Task Group, Inc.
 Workday DIR Customer Price
 DIR-TSO-4242

Workday SaaS Subscription		
SaaS SKU#	Product Description	DIR Price
PKG-1-HCM-1000	<p>Core Human Capital Management (No Payroll). Annual subscription per position up to 1000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$ 529.63
PKG-1-HCM-3000	<p>Core Human Capital Management (No Payroll). Annual subscription per position 1001 to 3000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$ 435.05
PKG-1-HCM-5000	<p>Core Human Capital Management (No Payroll). Annual subscription per position 3001 to 5000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$ 355.95
PKG-1-HCM-10000	<p>Core Human Capital Management (No Payroll). Annual subscription per position 5001 to 10000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$ 322.91
PKG-1-HCM-20000	<p>Core Human Capital Management (No Payroll). Annual subscription per position 10001 to 20000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$ 279.31
PKG-1-HCM-30000	<p>Core Human Capital Management (No Payroll). Annual subscription per position 20001 to 30000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$ 236.81
PKG-1-HCM-30001	<p>Core Human Capital Management (No Payroll). Annual subscription per position 30001 and above total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$ 209.35
PKG-2-HCM-1000	<p>Core Human Capital Management -(No Payroll; No Planning). Annual subscription per position up to 1000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$ 445.00
PKG-2-HCM-3000	<p>Core Human Capital Management -(No Payroll; No Planning). Annual subscription per position 1001 to 3000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$ 378.63
PKG-2-HCM-5000	<p>Core Human Capital Management -(No Payroll; No Planning). Annual subscription per position 3001 to 5000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$ 313.00
PKG-2-HCM-10000	<p>Core Human Capital Management -(No Payroll; No Planning). Annual subscription per position 5001 to 10000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$ 283.95

PKG-2-HCM-20000	<p>Core Human Capital Management -(No Payroll; No Planning). Annual subscription per position 10001 to 20000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	245.61
PKG-2-HCM-30000	<p>Core Human Capital Management -(No Payroll; No Planning). Annual subscription per position 20001 to 30000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	208.24
PKG-2-HCM-30001	<p>Core Human Capital Management -(No Payroll; No Planning). Annual subscription per position 30001 and above total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, TLO, LRN, CCLRN, REC, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	184.10
PKG-3-HCM-1000	<p>Full Suite Human Capital Management- (with Payroll and Planning; no Prism). Annual subscription per position up to 1000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	819.02
PKG-3-HCM-3000	<p>Full Suite Human Capital Management- (with Payroll and Planning; no Prism). Annual subscription per position 1001 to 3000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	648.01
PKG-3-HCM-5000	<p>Full Suite Human Capital Management- (with Payroll and Planning; no Prism). Annual subscription per position 3001 to 5000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	502.87
PKG-3-HCM-10000	<p>Full Suite Human Capital Management- (with Payroll and Planning; no Prism). Annual subscription per position 5001 to 10000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	453.63
PKG-3-HCM-20000	<p>Full Suite Human Capital Management- (with Payroll and Planning; no Prism). Annual subscription per position 10001 to 20000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	392.38
PKG-3-HCM-30000	<p>Full Suite Human Capital Management- (with Payroll and Planning; no Prism). Annual subscription per position 20001 to 30000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	332.68
PKG-3-HCM-30001	<p>Full Suite Human Capital Management- (with Payroll and Planning; no Prism). Annual subscription per position 30001 and above total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	294.10
PKG-4-HCM-1000	<p>Full Suite Human Capital Management -(with Payroll; no Planning and Prism). Annual subscription per position up to 1000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	734.39
PKG-4-HCM-3000	<p>Full Suite Human Capital Management -(with Payroll; no Planning and Prism). Annual subscription per position 1001 to 3000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	591.59
PKG-4-HCM-5000	<p>Full Suite Human Capital Management -(with Payroll; no Planning and Prism). Annual subscription per position 3001 to 5000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	459.92

PKG-4-HCM-10000	<p>Full Suite Human Capital Management -(with Payroll; no Planning and Prism). Annual subscription per position 5001 to 10000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	414.67
PKG-4-HCM-20000	<p>Full Suite Human Capital Management -(with Payroll; no Planning and Prism). Annual subscription per position 10001 to 20000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	358.68
PKG-4-HCM-30000	<p>Full Suite Human Capital Management -(with Payroll; no Planning and Prism). Annual subscription per position 20001 to 30000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	304.11
PKG-4-HCM-30001	<p>Full Suite Human Capital Management -(with Payroll; no Planning and Prism). Annual subscription per position 30001 and above total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PPLA, HLP, JRNY, LRN, CCLRN, REC, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	268.85
PKG-5-FINS-1000	<p>Core Financial Management- (with Planning). Annual subscription per position up to 1000 total positions. The core Financial solution includes: Financial Management, Accounting, Reporting, Supplier Accounts, Customer Accounts, Business Assets, Cash Management, Budget Management (not budget development), Contracts, Billing, and Revenue Management. The core solution also includes integration connectors to select partners that support CRM, electronic payments, and customer payments. (Includes FINS, PLNF). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount is \$300K.</p>	\$	219.31
PKG-5-FINS-3000	<p>Core Financial Management- (with Planning). Annual subscription per position 1001 to 3000 total positions. The core Financial solution includes: Financial Management, Accounting, Reporting, Supplier Accounts, Customer Accounts, Business Assets, Cash Management, Budget Management (not budget development), Contracts, Billing, and Revenue Management. The core solution also includes integration connectors to select partners that support CRM, electronic payments, and customer payments. (Includes FINS, PLNF). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount is \$300K.</p>	\$	171.86
PKG-5-FINS-5000	<p>Core Financial Management- (with Planning). Annual subscription per position 3001 to 5000 total positions. The core Financial solution includes: Financial Management, Accounting, Reporting, Supplier Accounts, Customer Accounts, Business Assets, Cash Management, Budget Management (not budget development), Contracts, Billing, and Revenue Management. The core solution also includes integration connectors to select partners that support CRM, electronic payments, and customer payments. (Includes FINS, PLNF). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	138.37
PKG-5-FINS-10000	<p>Core Financial Management- (with Planning). Annual subscription per position 5001 to 10000 total positions. The core Financial solution includes: Financial Management, Accounting, Reporting, Supplier Accounts, Customer Accounts, Business Assets, Cash Management, Budget Management (not budget development), Contracts, Billing, and Revenue Management. The core solution also includes integration connectors to select partners that support CRM, electronic payments, and customer payments. (Includes FINS, PLNF). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	125.53
PKG-5-FINS-20000	<p>Core Financial Management- (with Planning). Annual subscription per position 10001 to 20000 total positions. The core Financial solution includes: Financial Management, Accounting, Reporting, Supplier Accounts, Customer Accounts, Business Assets, Cash Management, Budget Management (not budget development), Contracts, Billing, and Revenue Management. The core solution also includes integration connectors to select partners that support CRM, electronic payments, and customer payments. (Includes FINS, PLNF). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	108.58
PKG-5-FINS-30000	<p>Core Financial Management- (with Planning). Annual subscription per position 20001 to 30000 total positions. The core Financial solution includes: Financial Management, Accounting, Reporting, Supplier Accounts, Customer Accounts, Business Assets, Cash Management, Budget Management (not budget development), Contracts, Billing, and Revenue Management. The core solution also includes integration connectors to select partners that support CRM, electronic payments, and customer payments. (Includes FINS, PLNF). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	92.06
PKG-5-FINS-30001	<p>Core Financial Management- (with Planning). Annual subscription per position 30001 and above total positions. The core Financial solution includes: Financial Management, Accounting, Reporting, Supplier Accounts, Customer Accounts, Business Assets, Cash Management, Budget Management (not budget development), Contracts, Billing, and Revenue Management. The core solution also includes integration connectors to select partners that support CRM, electronic payments, and customer payments. (Includes FINS, PLNF). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	81.38
PKG-6-FINS-1000	<p>Full Suite Financial Management. Annual subscription per position up to 1000 total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM). Minimum Annual Subscription Amount for is \$300K.</p>	\$	609.87
PKG-6-FINS-3000	<p>Full Suite Financial Management. Annual subscription per position 1001 to 3000 total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM). Minimum Annual Subscription Amount for is \$300K.</p>	\$	506.62

PKG-6-FINS-5000	<p>Full Suite Financial Management. Annual subscription per position 3001 to 5000 total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	415.11
PKG-6-FINS-10000	<p>Full Suite Financial Management. Annual subscription per position 5001 to 10000 total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	376.58
PKG-6-FINS-20000	<p>Full Suite Financial Management. Annual subscription per position 10001 to 20000 total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	325.73
PKG-6-FINS-30000	<p>Full Suite Financial Management. Annual subscription per position 20001 to 30000 total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	276.18
PKG-6-FINS-30001	<p>Full Suite Financial Management. Annual subscription per position 30001 and above total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	244.15
PKG-9-HCM-1000	<p>Core Human Capital Management- (No Payroll, with Prism). Annual subscription per position up to 1000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, PRA, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	626.35
PKG-9-HCM-3000	<p>Core Human Capital Management- (No Payroll, with Prism). Annual subscription per position 1001 to 3000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, PRA, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	499.53
PKG-9-HCM-5000	<p>Core Human Capital Management- (No Payroll, with Prism). Annual subscription per position 3001 to 5000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, PRA, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount is \$300K.</p>	\$	394.12
PKG-9-HCM-10000	<p>Core Human Capital Management- (No Payroll, with Prism). Annual subscription per position 5001 to 10000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, PRA, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount is \$300K.</p>	\$	357.54
PKG-9-HCM-20000	<p>Core Human Capital Management- (No Payroll, with Prism). Annual subscription per position 10001 to 20000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, PRA, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount is \$300K.</p>	\$	309.26
PKG-9-HCM-30000	<p>Core Human Capital Management- (No Payroll, with Prism). Annual subscription per position 20001 to 30000 total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, PRA, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount is \$300K.</p>	\$	262.21
PKG-9-HCM-30001	<p>Core Human Capital Management- (No Payroll, with Prism). Annual subscription per position 30001 and above total positions. The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Learning, Time Tracking, Scheduling, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, SC, PLNW, TLO, LRN, CCLRN, REC, PRA, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount is \$300K.</p>	\$	231.80
PKG-10-HCM-1000	<p>Full Suite Human Capital Management- (with Payroll, with Prism, with Planning). Annual subscription per position up to 1000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning, Prism as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, PRA, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	915.74

PKG-10-HCM-3000	<p>Full Suite Human Capital Management- (with Payroll, with Prism, with Planning). Annual subscription per position 1001 to 3000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning, Prism as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, PRA, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	712.49
PKG-10-HCM-5000	<p>Full Suite Human Capital Management- (with Payroll, with Prism, with Planning). Annual subscription per position 3001 to 5000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning, Prism as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, PRA, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	541.04
PKG-10-HCM-10000	<p>Full Suite Human Capital Management- (with Payroll, with Prism, with Planning). Annual subscription per position 5001 to 10000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning, Prism as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, PRA, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	488.26
PKG-10-HCM-20000	<p>Full Suite Human Capital Management- (with Payroll, with Prism, with Planning). Annual subscription per position 10001 to 20000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning, Prism as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, PRA, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	422.33
PKG-10-HCM-30000	<p>Full Suite Human Capital Management- (with Payroll, with Prism, with Planning). Annual subscription per position 20001 to 30000 total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning, Prism as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, PRA, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	358.08
PKG-10-HCM-30001	<p>Full Suite Human Capital Management- (with Payroll, with Prism, with Planning). Annual subscription per position 30001 and above total positions. The full suite includes everything in the Core Human Capital Management solution, Peakon Employee Voice, People Analytics, Workforce Planning, Prism as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, SC, PLNW, PPLA, HLP, JRNY, LRN, CCLRN, REC, PRA, EMPVCE, Media Cloud (No Fee)). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$300K.</p>	\$	316.55
PKG-11-FINS-1000	<p>Full Suite Financial Management (with Prism). Annual subscription per position up to 1000 total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM, PRA). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	706.59
PKG-11-FINS-3000	<p>Full Suite Financial Management (with Prism). Annual subscription per position 1001 to 3000 total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM, PRA). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	571.10
PKG-11-FINS-5000	<p>Full Suite Financial Management (with Prism). Annual subscription per position 3001 to 5000 total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM, PRA). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	453.28
PKG-11-FINS-10000	<p>Full Suite Financial Management (with Prism). Annual subscription per position 5001 to 10000 total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM, PRA). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	411.21
PKG-11-FINS-20000	<p>Full Suite Financial Management (with Prism). Annual subscription per position 10001 to 20000 total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM, PRA). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	355.69
PKG-11-FINS-30000	<p>Full Suite Financial Management (with Prism). Annual subscription per position 20001 to 30000 total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM, PRA). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	301.57
PKG-11-FINS-30001	<p>Full Suite Financial Management (with Prism). Annual subscription per position 30001 and above total positions. The full suite includes everything in the Core Financial solution as well as Financial Planning, Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM, PRA). Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for is \$300K.</p>	\$	266.60
PKG-1-STU-5000	<p>Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE under 5000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.</p>	\$	122.04
PKG-1-STU-10000	<p>Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE 5,001 to 10,000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.</p>	\$	116.23

PKG-1-STU-15000	Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE 10,001-15,000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.	\$ 102.34
PKG-1-STU-20000	Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE 15,001-20,000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.	\$ 93.71
PKG-1-STU-30000	Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE 20,001-30,000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.	\$ 84.12
PKG-1-STU-40000	Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE 30,001-40,000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.	\$ 73.56
PKG-1-STU-50000	Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE 40,001-50,000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.	\$ 65.75
PKG-1-WAP-APLNP	Adaptive Planning Base bundle: Up to 30 Users Included, 1,000 View Users, Workday Community, 2 Production Instances, Active Dashboards, OfficeConnect, Process Management, Integration Platform, Transaction Reporting & Analysis, Single Sign-On, 24/7 Support, Non-Production Instance. The minimum annual subscription is 75K and the minimum subscription term is 3 years.	\$ 322,400.00
PKG-1-WAP-APLNPU	Additional Adaptive Planning Base Plus User	\$ 3,224.00
PKG-2-WAP-APLN	Adaptive Planning Base Plus bundle: Up to 10 Users Included, 1,000 View Users, Workday Community, Production Instance, Active Dashboards, OfficeConnect, Process Management, Integration Platform, Transaction Reporting & Analysis, Single Sign-On, 24/7 Support, Non-Production Instance. The minimum annual subscription is 75K and the minimum subscription term is 3 years.	\$ 72,540.00
PKG-2-WAP-APLNU	Additional Adaptive Planning Base User	\$ 2,216.50
SRCESS-1	Workday Strategic Sourcing supports organizations in sourcing goods and services from suppliers. Workday Sourcing Essentials Package includes Sourcing Pipeline Platform, Sourcing SSO Integration, Sourcing API Connection Support, Sourcing RFX Engine, Sourcing eAuctions Platform, and Sourcing Dynamic Negotiations & Analytics (DNA). Supports unlimited stakeholders and suppliers. It also includes Workday Strategic Sourcing Customer Success Package. The minimum annual subscription is \$55K and the minimum subscription term is 3 years.	\$ 120,094.00
SRC-EXP-1	Expert Subscription Package includes up to 20 expert users. Unlimited stakeholders (requisitioners/report users) and unlimited suppliers. Subscription Package also includes these modules: Pipeline Enterprise, Team Management, Dashboards and Reporting, Savings Tracking, SSO and API Connection Support, Intake, Supplier Management (Onboarding and Performance), and Contracts. Subscription Package also include Sourcing: RFX Engine, Unlimited Reverse Auctions, Auction Lots and DNA. Subscription Package also include Sourcing: RFX Engine, Unlimited Reverse Auctions, Auction Lots and DNA. This package also includes Customer Success and Supplier Support. The minimum annual subscription is \$55K and the minimum subscription term is 3 years.	\$ 273,234.00
SRCINT-1	Sourcing Intake-Streamline project requests to drive enterprise-wide alignment on a single sourcing platform. Features include templated intake requests; automated routing; bidirectional status updates; collaborative reporting; requirements gathering; and message center.	\$ 32,240.00
SRCNT-1	Sourcing Contracts - Single contract source repository; DocuSign integration within the system; contract searching and reporting; track contract approvals; templated contracts.	\$ 64,480.00
SRCSM-1	Sourcing Supplier Management - Track supplier performance, collaborate on business reviews, and share actionable development plans to increase value from the supply base.	\$ 64,480.00
SRCUSR-1	Sourcing Additional Expert Users: Price per Additional User within Tier of Users - Up to 25 Users	\$ 5,037.50
SRCUSR-2	Sourcing Additional Expert Users: Price per Additional User within Tier of Users - 26-50 Users	\$ 4,684.88
SRCUSR-3	Sourcing Additional Expert Users: Price per Additional User within Tier of Users - 51-100 Users	\$ 4,357.44
SRCUSR-4	Sourcing Additional Expert Users: Price per Additional User within Tier of Users - 101-200 Users	\$ 4,052.17
SRCUSR-5	Sourcing Additional Expert Users: Price per Additional User within Tier of Users - 201-400 Users	\$ 3,768.05
SRCUSR-6	Sourcing Additional Expert Users: Price per Additional User within Tier of Users - Over 400 Users	\$ 3,504.09
XTND	Workday Extend. Annual subscription fee-15 GB per year entitlement. Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program. Workday Extend is only available to customers with other purchased Workday solutions for Human Capital Management, Financial Management and/or Student Management. The pricing metric for Extend is GB. The minimum GB requirement for each customer is based on position count. Multiple packages of additional GB capacity may be required to be purchased based upon customer capacity needs.	\$ 106,795.00
MSG	Workday Messaging. Annual subscription fee up to 100,000 messages per year. Workday Messaging enables Customers to connect with their end users via text messaging communications, and provides a platform to manage messaging preferences, including opt-in/opt-out preferences.	\$ 20,150.00

ACC	Workday Accounting Center. Annual subscription fee up to 25M accounting input rows per year. Built on an analytics engine, Accounting Center (ACC) generates accounting from business events that occur in systems outside of Workday in operational industry systems (e.g. banking, policy, commissions, claims, etc.), and allows business users to maintain and update accounting rules in a centralization solution. ACC leverages Workday Prism Analytics to ingest, store, transform, and enrich high volumes of operational transactions and will also record journal entries into the General Ledger for these business events. Accounting Center provides business users the ability to flexibly generate financial and analytical reports with the required dimensionality from directly within Workday without cluttering up the General Ledger.	\$ 229,225.39
WSP-ENH	Workday Success Plan Enhanced. Workday Success Plans are production subscription packages that enable customer use and optimization of maximum solution functionality. Annual WSP subscription is priced at 10% of the customer's annual solution subscription.	\$ 0.10
WSP-GUD	Workday Success Plan Enhanced. Workday Success Plans are production subscription packages that enable customer use and optimization of maximum solution functionality. Workday Success Plan Enhanced is for customers requiring the highest level of support which includes a named Success Manager. Annual WSP subscription is priced at 15% of the customer's annual solution subscription.	\$ 0.15
WGC-PKG-1-HCM-1000	Workday Government Cloud Core HCM (no Payroll). Annual subscription per position up to 1000 total positions. Includes CHCM, CCB, USP, TT, REC. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 487.59
WGC-PKG-1-HCM-3000	Workday Government Cloud Core HCM (no Payroll). Annual subscription per position 1001 to 3000 total positions. Includes CHCM, CCB, USP, TT, REC. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 417.94
WGC-PKG-1-HCM-5000	Workday Government Cloud Core HCM (no Payroll). Annual subscription per position 3001 to 5000 total positions. Includes CHCM, CCB, USP, TT, REC. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 345.50
WGC-PKG-1-HCM-10000	Workday Government Cloud Core HCM (no Payroll). Annual subscription per position 5001 to 10000 total positions. Includes CHCM, CCB, USP, TT, REC. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 313.43
WGC-PKG-1-HCM-20000	Workday Government Cloud Core HCM (no Payroll). Annual subscription per position 10001 to 20000 total positions. Includes CHCM, CCB, USP, TT, REC. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 271.11
WGC-PKG-1-HCM-30000	Workday Government Cloud Core HCM (no Payroll). Annual subscription per position 20001 to 30000 total positions. Includes CHCM, CCB, USP, TT, REC. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 229.86
WGC-PKG-1-HCM-30001	Workday Government Cloud Core HCM (no Payroll). Annual subscription per position over 30,000 total positions. Includes CHCM, CCB, USP, TT, REC. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 203.21
WGC - PKG-2-HCM-1000	Workday Government Cloud Full Suite Human Capital Management (with Payroll). Annual subscription per position up to 1000 total positions. Includes CHCM, CCB, USP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 727.13
WGC - PKG-2-HCM-3000	Workday Government Cloud Full Suite Human Capital Management (with Payroll). Annual subscription per position 1001 to 3000 total positions. Includes CHCM, CCB, USP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 599.31
WGC - PKG-2-HCM-5000	Workday Government Cloud Full Suite Human Capital Management (with Payroll). Annual subscription per position 3001 to 5000 total positions. Includes CHCM, CCB, USP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 475.76
WGC - PKG-2-HCM-10000	Workday Government Cloud Full Suite Human Capital Management (with Payroll). Annual subscription per position 5001 to 10000 total positions. Includes CHCM, CCB, USP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 431.60
WGC - PKG-2-HCM-20000	Workday Government Cloud Full Suite Human Capital Management (with Payroll). Annual subscription per position 10001 to 20000 total positions. Includes CHCM, CCB, USP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 373.32
WGC - PKG-2-HCM-30000	Workday Government Cloud Full Suite Human Capital Management (with Payroll). Annual subscription per position 20001 to 30000 total positions. Includes CHCM, CCB, USP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 316.52
WGC - PKG-2-HCM-30001	Workday Government Cloud Full Suite Human Capital Management (with Payroll). Annual subscription per position over 30,000 total positions. Includes CHCM, CCB, USP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 279.82
WGC-PKG-3-FINS-1000	Workday Government Cloud Core Financial Management. Annual subscription per position up to 1000 total positions. Includes FIN, EXP, PRO, PRJT. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 367.67
WGC-PKG-3-FINS-3000	Workday Government Cloud Core Financial Management. Annual subscription per position 1001 to 3000 total positions. Includes FIN, EXP, PRO, PRJT. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 315.14
WGC-PKG-3-FINS-5000	Workday Government Cloud Core Financial Management. Annual subscription per position 3001 to 5000 total positions. Includes FIN, EXP, PRO, PRJT. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 260.52
WGC-PKG-3-FINS-10000	Workday Government Cloud Core Financial Management. Annual subscription per position 5001 to 10000 total positions. Includes FIN, EXP, PRO, PRJT. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 236.34
WGC-PKG-3-FINS-20000	Workday Government Cloud Core Financial Management. Annual subscription per position 10001 to 20000 total positions. Includes FIN, EXP, PRO, PRJT. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$ 204.43

WGC - PKG-7-HCM-3000	Workday Government Cloud Full Suite Human Capital Management (no payroll). Annual subscription per position 1001 to 3000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$	524.27
WGC - PKG-7-HCM-5000	Workday Government Cloud Full Suite Human Capital Management (no payroll). Annual subscription per position 3001 to 5000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$	413.73
WGC - PKG-7-HCM-10000	Workday Government Cloud Full Suite Human Capital Management (no payroll). Annual subscription per position 5001 to 10000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$	375.33
WGC - PKG-7-HCM-20000	Workday Government Cloud Full Suite Human Capital Management (no payroll). Annual subscription per position 10001 to 20000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$	324.65
WGC - PKG-7-HCM-30000	Workday Government Cloud Full Suite Human Capital Management (no payroll). Annual subscription per position 20001 to 30000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$	275.26
WGC - PKG-7-HCM-30001	Workday Government Cloud Full Suite Human Capital Management (no payroll). Annual subscription per position over 30,000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, PRJT, PRA, EXP. The minimum annual subscription is \$325K and the minimum subscription term is 3 years.	\$	243.34
WGC - PKG-8-PLATFORM-1000	Workday Government Cloud Full Suite Human Capital and Financial Management (no payroll). Annual subscription per position up to 1000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, FIN, EXP, PRO, PRJT, INV, PRA, GM, PB. The minimum annual subscription is \$650K and the minimum subscription term is 3 years.	\$	1,208.60
WGC - PKG-8-PLATFORM-3000	Workday Government Cloud Full Suite Human Capital and Financial Management (no payroll). Annual subscription per position 1001 to 3000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, FIN, EXP, PRO, PRJT, INV, PRA, GM, PB. The minimum annual subscription is \$650K and the minimum subscription term is 3 years.	\$	1,011.99
WGC - PKG-8-PLATFORM-5000	Workday Government Cloud Full Suite Human Capital and Financial Management (no payroll). Annual subscription per position 3001 to 5000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, FIN, EXP, PRO, PRJT, INV, PRA, GM, PB. The minimum annual subscription is \$650K and the minimum subscription term is 3 years.	\$	816.91
WGC - PKG-8-PLATFORM-10000	Workday Government Cloud Full Suite Human Capital and Financial Management (no payroll). Annual subscription per position 5001 to 10000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, FIN, EXP, PRO, PRJT, INV, PRA, GM, PB. The minimum annual subscription is \$650K and the minimum subscription term is 3 years.	\$	741.09
WGC - PKG-8-PLATFORM-20000	Workday Government Cloud Full Suite Human Capital and Financial Management (no payroll). Annual subscription per position 10001 to 20000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, FIN, EXP, PRO, PRJT, INV, PRA, GM, PB. The minimum annual subscription is \$650K and the minimum subscription term is 3 years.	\$	641.02
WGC - PKG-8-PLATFORM-30000	Workday Government Cloud Full Suite Human Capital and Financial Management (no payroll). Annual subscription per position 20001 to 30000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, FIN, EXP, PRO, PRJT, INV, PRA, GM, PB. The minimum annual subscription is \$650K and the minimum subscription term is 3 years.	\$	543.50
WGC - PKG-8-PLATFORM-30001	Workday Government Cloud Full Suite Human Capital and Financial Management (no payroll). Annual subscription per position over 30,000 total positions. Includes CHCM, CCB, CCTPP, TT, REC, FIN, EXP, PRO, PRJT, INV, PRA, GM, PB. The minimum annual subscription is \$650K and the minimum subscription term is 3 years.	\$	480.47
WGC-PKG-1-STU-5000	Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE under 5000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.	\$	158.65
WGC-PKG-1-STU-10000	Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE 5,001 to 10,000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.	\$	151.09
WGC-PKG-1-STU-15000	Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE 10,001-15,000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.	\$	133.04
WGC-PKG-1-STU-20000	Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE 15,001-20,000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.	\$	121.82
WGC-PKG-1-STU-30000	Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE 20,001-30,000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.	\$	109.36

WGC-PKG-1-STU-40000	Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE 30,001-40,000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.	\$ 95.63
WGC-PKG-1-STU	Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE 40,001-50,000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.	\$ 85.48
DA-PKG-1-HCM	Delivery Assurance for Core Human Capital Management (No Payroll). Delivery Assurance includes Workday reviews of Tenant Prototype Configurations, Final Production Configurations, and Integration Builds.	\$ 47,878.01
DA-PKG-2-HCM	Delivery Assurance for Core Human Capital Management -(No Payroll; No Planning). Delivery Assurance includes Workday reviews of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 35,931.48
DA-PKG-3-HCM	Delivery Assurance for Full Suite Human Capital Management- (with Payroll and Planning). Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 57,019.66
DA-PKG-4-HCM	Full Suite Human Capital Management -(with Payroll; no Planning). Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 45,073.13
DA-PKG-5-FINS	Delivery Assurance for Core Financial Management- (with Planning). Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 56,648.10
DA-PKG-6-FINS	Delivery Assurance for Full Suite Financial Management. Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 62,485.96
DA-PKG-9-HCM	Delivery Assurance for Core Human Capital Management- (No Payroll, with Prism). Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 51,407.49
DA-PKG-10-HCM	Delivery Assurance for Full Suite Human Capital Management- (with Payroll, with Prism). Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 60,549.14
DA-PKG-11-FINS	Delivery Assurance for Full Suite Financial Management (with Prism). Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 66,694.08
DA-WGC-PKG-1-HCM	Delivery Assurance for Workday Government Cloud Core HCM. Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 45,974.24
DA-WGC-PKG-2-HCM	Delivery Assurance for Workday Government Cloud Full Suite Human Capital Management. Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 50,387.09
DA-WGC-PKG-3-FINS	Delivery Assurance for Workday Government Cloud Core Financial Management. Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 41,486.43
DA-WGC-PKG-4-FINS	Delivery Assurance for Workday Government Cloud Full Suite Financial Management. Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 46,074.99
DA-WGC-PKG-5-PLATFORM	Delivery Assurance for Workday Government Cloud Full Suite Human Capital and Financial Management. Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds.	\$ 96,462.08
DA-PKG-1-STU	Delivery Assurance for Workday Student. Delivery Assurance includes Workday review of Tenant Prototype Configurations, Final Configurations, and Integration Builds. Dashboards and reports are included to support institutional effectiveness.	\$ 148,386.21

Workday Implementation

Workday Labor Categories and Rates

DIR Price

IS-MP-1	Managing Partner	Represents Workday Services management in interactions with customer executives; engages with the Delivery team to mitigate risk and insure overall program success; manages the extended Workday team to bring escalations to resolution; drives development of the joint Customer-Workday roadmap; and supports program/project governance. Travel is billed separately if required.	\$492.92
IS-PD-1	Project Director	Provides expertise on deployment approaches and efforts; reviews statements of work; ensures compliance with Workday's deployment methodology on Workday primed engagements; acts as escalation point for project staffing issues; monitors project budgets and forecasts; approves project change orders; ensures Delivery Assurance checkpoints are successfully completed and escalations are managed; acts as Steering Committee member on selected projects. Travel is billed separately if required.	\$446.98
IS-DAP-1	Delivery Assurance Manager	Functions as the face of Workday to the customer on partner-primed deployments; drives Workday Methodology adherence; monitors escalations and provides guidance on the deployment escalation process; coordinates the Workday DA resources throughout the deployment; conducts regular check-in calls with the partner and customer project managers; participates in steering committee meetings; and works with the partner PM to create a Deployment Health Plan when necessary. Travel is billed separately if required.	\$412.52
IS-DAC-1	Delivery Assurance Consultant	Validate that the product is appropriately configured to run before moving forward to the next tenant or into production; communicates issues for applicable checkpoints with customer; works with the DA Manager on issues requiring escalation. Travel is billed separately if required.	\$386.68
IS-PMOE-1	PMO Executive	Guides the customer in developing and implementing the governance structure and program management processes to support the customer's overall program of work (including areas with inter-dependencies on Workday); facilitates stakeholder engagement, decision making processes and effective issue resolution. Travel is billed separately if required.	\$446.98
IS-PMOC-1	PMO Consultant	Provides support to the customer Program Management team in addressing and managing dependencies, risks, issues, decisions and open questions across the customer's full program of work. Travel is billed separately if required.	\$251.72
IS-TL-1	Test Lead	Participates throughout the Workday project lifecycle as the Testing lead responsible for guiding and supporting the customer through preparation and execution of all stages of Testing. Travel is billed separately if required.	\$341.69
IS-SPC-1	Sr. Principal Consultant	Participates in all stages of the Workday project lifecycle as the functional or technical lead responsible for architecting the overall solution for an assigned work stream; oversees the configuration of the solution and provides guidance, instruction, direction, and leadership to other team members. Travel is billed separately if required.	\$386.68
IS-SEM-1	Sr. Engagement Manager	Oversees project staffing; develops and maintains project plan; resolves issues out of direct control of project team; tracks and communicates project status; handles project finances; conducts internal review meetings; and liaises between project and customer teams to ensure deployment success. Travel is billed separately if required.	\$366.58
IS-EM-1	Engagement Manager	Oversees project staffing; develops and maintains project plan; resolves issues out of direct control of project team; tracks and communicates project status; handles project finances; conducts internal review meetings; and liaises between project and customer teams to ensure deployment success. Travel is billed separately if required.	\$341.69
IS-PC-1	Principal Consultant	Participates in all stages of the Workday project lifecycle as the functional or technical lead responsible for architecting the overall solution for an assigned work stream; oversees the configuration of the solution and provides guidance, instruction, direction, and leadership to other team members. Travel is billed separately if required.	\$336.91
IS-SC-1	Senior Consultant	Guides customer through all project phases including architect, configuration and testing; configures business processes and security to meet customer's business requirements; provides insight on best practices; moves configuration between prototype tenants; and leads report and integration development. Travel is billed separately if required.	\$316.81

IS-CO-1	Consultant	Supports customer project team through all project phases including architect, configuration and testing; configures business processes and security to meet customer's business requirements; helps convert legacy data into Workday; moves configuration between prototype tenants; and supports report and integration development. Travel is billed separately if required.	\$251.72
	* Associate Consultant	Supports customer consulting team in various roles. Travel is billed separately if required. This rate is not discountable.	\$206.54
PTG-SUPPORT	Technical Support	Engineering Support	\$261.95
PTG-SUPPORT	Project Management	Project Management Support	\$257.92

IS-ADH-1	Ancillary Services	Ad Hoc support and training services and packages unique to customer need. Based upon existing rate card and training rates.	
IS-ADH-2	Tenants	Additional implementation tenants for project team use, not production.	
IS-ADH-3	Support Packages	Fixed scope services for production customers	

Subscription Training

SKU #	Class Title	Class Description	# of Students	DIR Price
LOD-HCM-1	Learn On-Demand HCM Subscription	HCM Core Library: Members may access a series of self-paced eLearning libraries (Learn On Demand Libraries) and the Workday Adoption Kit. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.	10	\$5,038
LOD-PAY-1	Learn On-Demand PAY Subscription	Payroll/Absence Time Tracking Library: Members may access a series of self-paced eLearning libraries (Learn On Demand Libraries) and the Workday Adoption Kit. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.	10	\$5,038
LOD-FIN-1	Learn On-Demand FIN Subscription	Financials Library: Members may access a series of self-paced eLearning libraries (Learn On Demand Libraries) and the Workday Adoption Kit. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.	10	\$5,038
LOD-APP-1	Learn On-Demand APP Subscription	Applications Library: Members may access a series of self-paced eLearning libraries (Learn On Demand Libraries) and the Workday Adoption Kit. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.	10	\$5,038

LOD-EG-1	Learn On-Demand E&G Subscription	Education and Government Library: Members may access a series of self-paced eLearning libraries (Learn On Demand Libraries) and the Workday Adoption Kit. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.	10	\$5,038
LOD-KIT-1	Learn On-Demand KIT Subscription	Adoption Kit: The Workday Adoption Kit is priced based on the number of positions used to calculate the Workday product subscription. The base fee is \$5000 plus \$.50 per position equal to the number of positions on the HCM subscription. If a Member has more than 65,000 positions, the price will be capped at 65,000 positions. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.	1	\$5,038
LOD-HCM-2	Learn On-Demand HCM Subscription	HCM Core Library: Members can purchase an initial block of 10 named users to have access to the content in a specific Learn On Demand Library. After the initial block of 10 users to a specific library is purchased, Members can purchase additional blocks of 5 named users to each library. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.	5	\$1,259

LOD-PAY-2	Learn On-Demand PAY Subscription	<p>Payroll/Absence Time Tracking Library: Members can purchase an initial block of 10 named users to have access to the content in a specific Learn On Demand Library. After the initial block of 10 users to a specific library is purchased, Members can purchase additional blocks of 5 named users to each library. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.</p>	5	\$1,259
LOD-FIN-2	Learn On-Demand FIN Subscription	<p>Financials Library: Members can purchase an initial block of 10 named users to have access to the content in a specific Learn On Demand Library. After the initial block of 10 users to a specific library is purchased, Members can purchase additional blocks of 5 named users to each library. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.</p>	5	\$1,259
LOD-APP-2	Learn On-Demand APP Subscription	<p>Applications Library: Members can purchase an initial block of 10 named users to have access to the content in a specific Learn On Demand Library. After the initial block of 10 users to a specific library is purchased, Members can purchase additional blocks of 5 named users to each library. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.</p>	5	\$1,259

LOD-EG-2	Learn On-Demand E&G Subscription	Education and Government Library: Members can purchase an initial block of 10 named users to have access to the content in a specific Learn On Demand Library. After the initial block of 10 users to a specific library is purchased, Members can purchase additional blocks of 5 named users to each library. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.	5	\$1,259
LODPLNTRN10	Adaptive Planning Administrator Training Kit	Adaptive Planning Administrator Training Kit. Members can purchase an initial block of 10 named users to have access to the content. After the initial block of 10 users is purchased, Members can purchase access for additional users on a user by user basis. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.	10	\$7,556
LODPLNTRN1	Adaptive Planning Administrator Training Kit	Adaptive Planning Administrator Training Kit. Members can purchase an initial block of 10 named users to have access to the content. After the initial block of 10 users is purchased, Members can purchase access for additional users on a user by user basis. The subscription terms for these products will align with Members' Workday product subscription. Prices are the annual subscription fee for the full term of the customer 's solution subscription.	1	\$655
INS-TRN-1	Instructor Led Training	0 - 10 Training Credits: Members can pre-purchase instructor led training by buying Training Credits. Courses are priced in Training Credits based on the duration of the course.	Per Credit	\$806
INS-TRN-2	Instructor Led Training	11 - 25 Training Credits: Members can pre-purchase instructor led training by buying Training Credits. Courses are priced in Training Credits based on the duration of the course.	Per Credit	\$766

INS-TRN-3	Instructor Led Training	26 - 50 Training Credits: Members can pre-purchase instructor led training by buying Training Credits. Courses are priced in Training Credits based on the duration of the course.	Per Credit	\$741
INS-TRN-4	Instructor Led Training	51 - 75 Training Credits: Members can pre-purchase instructor led training by buying Training Credits. Courses are priced in Training Credits based on the duration of the course.	Per Credit	\$715
INS-TRN-5	Instructor Led Training	76 - 100 Training Credits: Members can pre-purchase instructor led training by buying Training Credits. Courses are priced in Training Credits based on the duration of the course.	Per Credit	\$690
INS-TRN-6	Instructor Led Training	101 - 249 Training Credits: Members can pre-purchase instructor led training by buying Training Credits. Courses are priced in Training Credits based on the duration of the course.	Per Credit	\$665
INS-TRN-7	Instructor Led Training	250+ Training Credits: Members can pre-purchase instructor led training by buying Training Credits. Courses are priced in Training Credits based on the duration of the course.	Per Credit	\$625